



Qualification Footprint

When it comes to providing on-demand with the skill-sets portfolio required to our clients, JFAM/EA has a strong staff augmentation performance record.

Public Sector

- ⇒ U.S. Census FDCA
- ⇒ U.S. IRS (TIPSS-3)
- ⇒ U.S. Navy Seaport
- ⇒ DeKalb County Georgia
- ⇒ Sacramento Municipal District (SMUD)

Private Sector

- ⇒ Cooper Industries
- ⇒ Lockheed Martin
- ⇒ Purdue University
- ⇒ Coke-Cola Bottlers
- ⇒ Nestle



JFAM Enterprise Applications Open Ratings Past-Performance Evaluation

Overall Performance was 93%

Reliability	93%
Cost	93%
Order Accuracy	91%
Delivery/Timeliness	93%
Quality	92%
Business Relations	95%
Personnel	96%
Customer Support	93%
Responsiveness	93%



Embracing Diversity

We have institutionalized a philosophy and a series of methodologies designed to synchronize our client acquisition and support policies and procedures with our client's supplier diversity management philosophy.

Federal Certification

⇒ Historically Underutilized Business (**HUBZONE**)

State Department of Transportation (DBE)

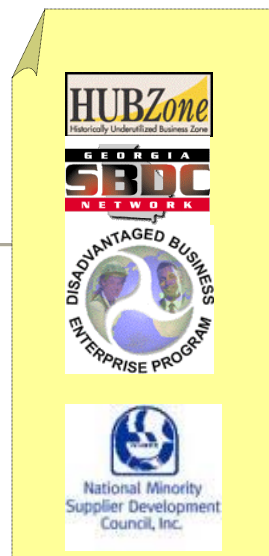
- ⇒ Georgia
- ⇒ South Carolina
- ⇒ New Jersey Transit
- ⇒ Port Authority NY/NJ
- ⇒ New Mexico
- ⇒ Illinois

National Minority Supplier Development Council

- ⇒ Georgia
- ⇒ Southern California
- ⇒ PA-NJ-DE
- ⇒ South Eastern Regions
- ⇒ Houston Texas
- ⇒ North/South Carolina
- ⇒ Florida Region

Local Government

- Dekalb County GA (LSBE)
- City of Atlanta (MBE)
- North Carolina (HUBZone)



JFAM Enterprise Applications, Inc. is a Minority and Veteran owned e/Business consulting firm.

CAPABILITIES

One of the keys to our success is our ability to extend our clients capabilities by bringing certified ERP/CRM consultants to their projects.

Collaboration

Through a mixture of collaboration, analysis and a deep knowledge of the interdependence of business processes, technology and our clients specific industry, JFAM/EA is able to aid its clients in understanding the 'best-practice' methodology for their Information Technology (IT) business transactional events within the context of their industry, electronic business systems and trading partner's landscape.

Center of Technical Excellence

JFAM/EA's consultant philosophy is based on the *Center of Technical Excellence* concept, which both serves as a qualifier of competence measuring, but also, gives the consultants easy access to a universe of technical resources.

Our experienced consultants understand how to leverage powerful thinking inside the client's organization and how to integrate those innovative ideas with state of the art processes and technologies to improve top-line, bottom-line performance along with their IT efficiency.

Alliances



Dynamically interlocking our IT skill-set portfolio of excellent resources and knowledge base with our premier alliance partners and clients to respond to all touch-points of the clients IT projects.

JFAM Enterprise Applications

Technical Capabilities

Prototyping

JFAM Enterprise Applications has worked on several projects that included prototyping applications for Proof of Concept. We currently have several resources on the Dekalb County Georgia (Citizen Help 311) and U.S. Census projects specifically for this purpose. Our resources are working as Oracle Experts in the design and implementation of a system to establish and test the baseline configuration of the proposed application. This system will allow the customer to gain user acceptance, conduct any necessary business process reengineering and prepare the solution for the production environment.

System Design Documentation and Technical Data

JFAM/EA's Functional resources have participated in lead roles to design and document systems for the U.S. Census FDCA, Cooper Industries, Purdue University (OnePurdue) and several other Federal, State and Local projects. Our resources have demonstrated the ability to transfer user requirements into Technical Documents that are easy to read and ensure the end product meets or exceeds customer expectations. We have also participated in many projects as Data experts creating processes to export and move or archive history data between old and new systems.

Software

JFAM Enterprise Applications, Inc. is an e/Business consulting firm devoted to providing its clients with the best SAP, SIEBEL, PeopleSoft, Oracle, EAI, and Development contract consultants worldwide. This is our expertise. Over past 3 years we have worked on a wide array of projects. Almost one third of these projects have been government projects including the U.S. Census and other federal agencies. We have worked with the U.S. Internal Revenue Service (IRS), U.S. Census, City of Sacramento Municipal District (SMUD), Dekalb County Georgia, Coca-Cola Bottlers, Cooper Industries and many others.

Configuration Management (CM), Quality Assurance (QA)

For all the projects referred to above, JFAM/EA resources have assisted in both CM and QA. Our Functional and Technical resources have been instrumental in reviewing and testing the system to ensure it is in compliance with CM requirements and meets all specifications during testing.

Training

JFAM Enterprise Applications resources have designed Training courses for our customers as well as perform the on-site training. We have expert trainers in the areas of SAP, Oracle, PeopleSoft and Siebel. During several projects we have worked directly with the Application Vendor to ensure our training met their qualifications.

Program Support

Our resources have worked on all phases of the Project Life Cycle including the Evaluation Phase. They have completed feasibility studies for our customers to validate the need for change and to identify the right application. They have also played a major role during the Business Process Reengineering phase and throughout the project to user rollout and adoption.



John L Maddox
Chief Executive Officer

Mr. Maddox is one of the founders and majority owner of JFAM Enterprises Applications, Inc.

He believes that the interweaving of the clients 'incumbent knowledge lexicon', their excellent IT staff and the JFAM/EA value-added staff augmentation resource portfolio will provide the best fabric for IT success.

John is a seasoned senior information technology consultant.

In 1975, Mr. Maddox started his Information technology career in the U. S Marine Corps and now has over 30 years of IT solutions implementation and reengineering experience with such products as SAP, Oracle, Siebel and PeopleSoft.

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